

## HONORS AND AWARDS

**Associated Minority Contractors of America**  
General Contractor of the Year Award

**Black Contractors Association**  
Corporate Partner of the Year Award

Construction Corporation of the Year Award

**Dallas Business Journal**  
Minority Business Leader Award

**Diversity Business Inc.**  
Champions of Diversity List  
Simeon Terry

**DFW International Airport Diversity Award for M/WBE**  
Advocate of the Year  
Simeon Terry

**D/FW Minority Business Development Council**  
Construction Corporation of the Year

Corporate Business of the Year

Corporate Advocate of the Year

**Hispanic Contractors Association**  
Corporation of the Year

Corporate Advocate of the Year

**National Minority Business Development Agency**  
Distinguished Supplier Diversity  
Regional Award

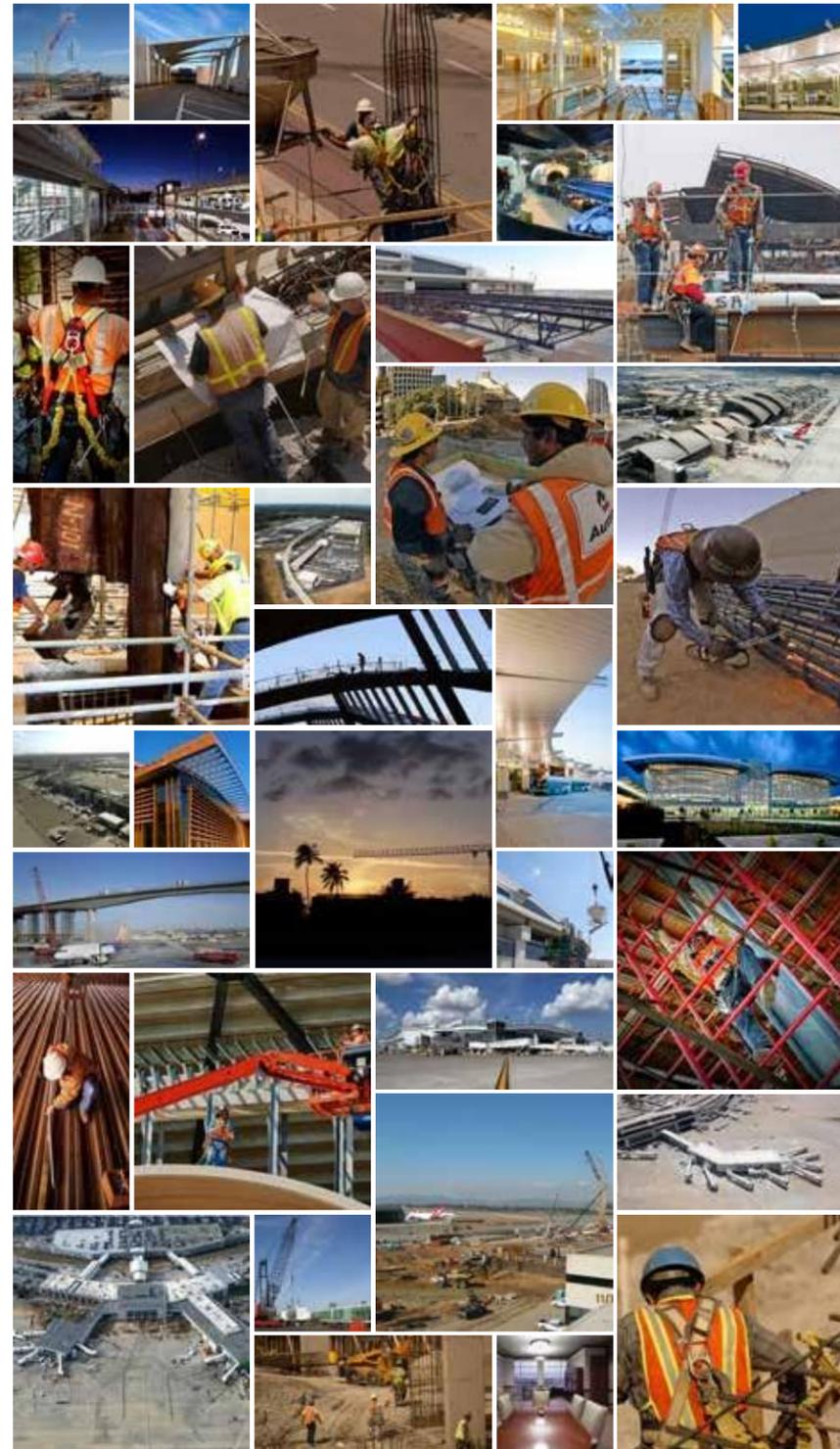
Regional & National Minority  
Business Advocate of the Year



## COMMUNITY INVOLVEMENT

Austin Commercial recognizes that business and industry practices affect the economic health of the communities where we work. With such an impact, Austin is committed to the community through inclusiveness at every level of the organization. To achieve this, Austin is proactive in reaching out to M/WBE firms and making their information available to the Austin team nationwide. In addition, Austin is an active member of the following community organizations which enables us to expand our network:

Associated Building Contractors  
Hispanic Contractors Association  
Associated General Contractors  
National Organization of Minority Architects (NOMA)  
Hispanic Chambers  
Black Chambers  
Black Contractor Associations  
National Association of Minority Contractors  
Various certification entities



# Austin Commercial

To begin the prequalification process please visit:  
<https://austinindustries.sharefile.com/>  
Username: [Prequalify\\_for\\_Tampa\\_ConRAC-APM@austin-ind.com](mailto:Prequalify_for_Tampa_ConRAC-APM@austin-ind.com)  
Password: Austin2014

# PARTNERING WITH A PURPOSE

Our Commitment • Our Goals • Our Team



# Austin Commercial

Austin Commercial is a subsidiary of employee-owned, Austin Industries. Founded in 1918, Austin Industries is one of the nation's largest, most diversified construction companies. With over 5,000 employee-owners, Austin is among the largest construction managers in the nation and ranks 20<sup>th</sup> on ENR's list of the 100 largest CM at Risk Contractors in the United States.

Operating primarily in the southern half of the United States, Austin has an average annual volume of over \$1 billion. Austin Commercial serves customers in advanced technology, aviation, corporate build-to-suit, industrial and manufacturing, interiors, healthcare, hospitality, mixed-use, office and high-rise, public and institutional, retail, sports, and university markets.



Our firm prides itself in delivering exceptional service on large, highly complicated projects with particular emphasis on qualified teams and performance. We hope to earn the opportunity to demonstrate to you "The Austin Advantage."

Austin Industries offers competitive advantage to our minority and women-owned business partners. Consider Austin's attributes:

- Intense concern for the development, success and well-being of all involved
- Unrelenting emphasis on performance
- Creation of value through exemplary performance
- Dedicated focus on diversity and inclusiveness

## MISSION

The mission of Austin's Diversity Affairs department is to implement and integrate a measurable Minority/Women Business Enterprise (M/WBE) procurement process into all purchasing and procurement activities through the company lines of business. This is accomplished by providing maximum opportunities for minority and women-owned businesses to participate with Austin as suppliers, contractors, vendors, and venture partners. This mission statement reinforces Austin's commitment to being a leader of M/WBE procurement and a model corporate citizen in the communities in which we serve.

## OUR PARTNERS



**The Beck Group.** Founded in 1912, The Beck Group offers a full spectrum of real estate services including planning, architecture, interior design, construction and sustainability consulting. The company maintains a team of nearly 600 employees, working among offices in Atlanta, Austin, Dallas, Denver, Fort Worth, Houston, Mexico City and Tampa. Beck's size and strategic locations allow them to bring flexibility, speed and expertise on projects on a national and international scale. Their focus is always on cultivating personalized, long-term relationships with customers, seeking opportunities to bring quality, value and integrity to every project.



**Mims Construction Company,** founded by Lyndell Mims in 1989, is a 100% minority owned and operated business headquartered in Orlando, Florida. Mims' core values and basic philosophy is grounded on the premise that knowledge, integrity, experience, and timely completion of each project will result in total customer satisfaction. Mims has built a lasting reputation for excellence in construction management, concrete, and masonry. With certifications in Florida, Alabama, Georgia, Louisiana, New York, and New Jersey, plus offices in Orlando, Tampa, Tallahassee and Palm Beach, Mims brings to our team a wealth of knowledge and experience to draw upon.



**Ariel Business Group, Inc. (ABG)** was started in 1995 by Thomas Huggins III. The firm provides management consulting and training services to major construction firms, local governments and emerging businesses. In addition to our individually tailored consulting and training services, a major aspect of our services is the provision of MBE/DBE/SBE compliance, public involvement and outreach services and training. ABG has worked on over 1 Billion dollars of construction projects including Aviation, Transportation, Housing, and Industrial assisting major construction firms with maximizing their WMBE/DBE participation. The firm is headquartered in Tampa, Florida, and has worked on projects throughout the State of Florida and is certified DBE and WMBE.



**PSA Constructors, Inc. (PSA)** provides complete Program Management services. As Program Manager, PSA serves as an extension of the owner's staff and the resources through the design and construction of a project. This Professional Management enables an owner to maintain direct and total control over all aspects of the project.

## MENTOR/PROTÉGÉ PROGRAM

Austin Industries places a premium on embracing and supporting diversity and is dedicated to growing multiple M/WBE firms. The award-winning Austin Industries Mentor/Protégé Program, for example, works with minority-owned, women-owned, and disadvantaged businesses to help advance their initiatives through best practices, networking, and opportunities to work with Austin Industries.

M/WBE firms participate in seminars that address such topics as contracts, insurance and bonding, bid and award processes, administrative and site logistics, how to get paid, lien rights and claims avoidance, safety, marketing, and technology. Austin Industries enters into joint ventures, partnerships, and staff augmentation with M/WBE firms and encourages minority purchasing by prime subcontractors and vendors. We also help under-capitalized M/WBE firms with innovative cash management strategies.



## PROGRAM TOPICS

- Contracts, Insurance, Bonding
- Bid and Award Process
- Scheduling
- Administrative & Site Logistics
- How To Get Paid
- LEED
- Lien Rights and Claim Avoidance
- Safety on Austin's Projects
- BIM and Technology in Construction Industry
- Marketing Your Firm
- Lean